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in ...

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2. Be creative. 3.

Organize around

issues. 4. Take

copious notes. 5.

Use nonlinear

outlining. 6. Draft

fast. 7. Proof

fastidiously.

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was written by

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compelling, orderly,
and visually
appealing brief that
an advocate can
present. In Garner's
view, good writing
is good thinking put
to paper. "Never
write a sentence
that you couldn't
easily speak," he
warns - and
demonstrates how
to do just that.

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Every tip begins with a set of quotable quotes from experts, followed by

Garner's masterly advice on building sound paragraphs, drafting crisp

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("Strike pursuant to

from your

vocabulary."),

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Brief 100 Tips,
quoting authority,
citing sources, and
designing a
document that looks
as impressive as it
reads. Throughout,
Garner shows how
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before-and-after
examples that apply
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In this much-

expanded third

edition, Garner has

perfected the text

with nine new tips,

hundreds of new

examples, and

amplified

explanations

throughout—all in his

trademark style.

Among the new

sections are tips on

understanding

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Judges' reading

habits, answering

opponents'

arguments, writing

effective reply

briefs, using

authorities

persuasively, and

organizing

arguments based on

statutes and

contracts. Quotable

quotes, which

Garner carefully

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assembled after
years of wide

reading and close
study, have been

expanded and

improved

throughout the

book. There is also

a new appendix on

a remarkable brief

that some consider

the best ever

written ("a beautiful

marriage of

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Rhetorical skill,

thorough research,

and humane

lawyering").

Perhaps the biggest

change to this

edition is that every

tip now ends with a

summary checklist

that recaps and

crystalizes the

subpoints just

covered, with

further ideas for

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Garner conceived these checklists in part as a way to help readers approach his book as a set of 100 tutorials. Reviewing and practicing each tip will offer brief-writers a degree of mastery that more cavalier colleagues will find difficult to

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And Appellate
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to do just that.

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with a set of

quotable quotes

from experts, he

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unprepared or,
worse yet, tried to
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the court! But to
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famous Sinatra
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educated users of

the language. He

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when you can
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